

Jan-Feb 2007

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Issue #3

# **Union of Arab ICT Associations**

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Technical Specialist Office Manager Business Development Manager

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### **IJMA3 Members News**

New Board of Inta@j is official & ready to begin their duties www.intaj.net

Jordan, 01 February 2007

The new Board Members of int@j met at the Sheraton Hotel on January 31, 2007 to

assign the new roles of the Board. Marwan Juma of XPress Telecom has now assumed the position of Chairman of int@j. Jawad Abbasi of the Arab Advisors Group is the new Vice Chairman, Daoud Abboud of United Technology Solutions is the new Treasurer, and Hanna Zaghloul of Ideal Systems will serve as Secretary General.

Mickael Ghossien of Jordan Telecom, Mustafa Nasereddin of Abu Ghazaleh & Co Consulting AGCON, and Hazem

Malhas of Al-Faris National Company for Investment & Export will serve as Board Members. Read More



Egypt, 07 February 2007

Eitesal met with Mr. Jalal Abou Al-Fatouh, Head of the Customs Department, in order to discuss customs duties on computer programs. The meeting was held on the 7<sup>th</sup> of February 2007 at the Ministry of Finance. Read More.



# <u>Eitesal's Minutes of Meeting for H.R. Committee</u> <u>www.eitesal.com</u>

Egypt, 12 February 2007

Eitesal's HR Committee met on February 12<sup>th</sup>, and the meeting was attended by Eng. Walid Gad, where he stressed the importance of increasing the role of the committee by building a salary scheme for the IT domain. The March HR gathering





will be hosted by FUJITSU, and will occur on Monday, March 12. Time and venue will be sent to you later. Minutes of the February meeting are available on the Eitesal website. Read More

### <u>PICTA Academies: Trainings in Process</u> www.pca.org.lb

Lebanon, 23 February 2007

259 trainers are being trained in the first 4 PICTA academies, and new sessions are set to begin soon in the other 5 PICTA academies. Additional information, including charts and statistics regarding the number of trainees per region, statistics regarding gender and age, is available on the website. Read More



#### **General News**

# <u>DAMM Cellular Systems announcement</u>

www.pita.ps

Palestine, 01 February 2007

DAMM Cellular Systems announced today the appointment of BCI Advanced Technologies as their main distributor in the Middle East. BCI is a leading Middle East company in the wireless communication sector. With more than 14 years of experience, employing over 100 people, BCI controls all parts of installation from infrastructure to

terminals, satellites communication to towers, installation and with a good support structure. Tetra Flex® Team is

proud to welcome a new distributor in the area of the Middle East. It is a great opportunity for both the companies to explore newer ventures and greater horizons. Read More

### Microsoft to Train 30,000 Iraqi Teachers www.ijma3.org

Iraq, 01 February 2007

AMMAN, Jordan: Microsoft Corp. on Thursday said it was launching a project to train

30,000 teachers in computer technology within a year in war-ravaged Iraq. Nizar Zakka, the U.S.-based company's representative in Iraq, said the program, which began one month ago, had already trained 600 Iraqi teachers who will use their skills to "transfer the knowledge to students of Iraq who deserve the best education they can get." The Microsoft project is sponsored by a U.S. Agency for International





Development program in Iraq. Read more.

# Intaj: Launching Sun Authorized Academic Institution www.intaj.net

Jordan, 06 February 2007

In an effort to develop technical skills, to bridge the gap between the workforce and the requirements of the local market, and to increase the professional skills of students in the information technology sector, an agreement was signed between the German Jordanian University and Sun Microsystems to launch the Sun Authorized Academic



Institution (SAI). The signing was held in the presence of Dr. Thomas Bayer, Sun Chief Learning Officer for South & East EMEA, and Mr. Tarek Ayass, Sun Education & Research Regional Manager for MENA. Read more.

# PRIMUS wins 9 Awards from the Jordan Web Awards www.intaj.net

Jordan, 08 February 2007

In a competition held for the first time in Jordan, Primus was awarded 8 prizes along with a 9th one for the Strategic Web Award, ranking Primus one of the three top Web Development Companies in Jordan by the Jordan Web Awards, a member of the Pan Arab Web Awards. "Jordan Web Awards was created to recognize excellence in web design and development skills," an official announced.



The award winners were announced at a ceremony held under the patronage of His Excellency the Minister of ICT in Jordan at the Grand Hyatt on January 25th, 2007. Read More

# <u>Intaj:ESKADENIA announces the launching of its new Telecom E-Voucher www.intaj.net</u>

Jordan, 13 February 2007

ESKADENIA® TE-Voucher enables telecom operators to easily widen their resellers' network to perform easy and convenient credit top-ups for prepaid customers using electronic vouchers instead of scratch cards and other legacy approaches. ESKADENIA® TE-Voucher supports multiple e-voucher reselling methods including offline and online e-voucher recharging. The offline method



enables a reseller to easily use a mobile handset or Web interface to directly request a new voucher PIN from the legacy voucher system with no need to connect to the operator's Prepaid System. Read More



#### **Latest Events**

### <u>PITA Organized Training for Recent University Graduates</u> www.pita.ps

Palestine, 31 January 2007

The Palestinian Information Technology Association (PITA) in cooperation with the Palestinian Enterprise Development (PED) initiated a project funded by the United States Agency for International Development (USAID) and implemented by Development Alternatives, Inc. (DAI). The project will train recent university graduates under PED's apprenticeship program. 73



graduates will be selected and placed with local ICT companies. Qualified recent graduates (2005 - 2006), who have a good command of English and solid computer skills, and are currently unemployed, are encouraged to apply. Read more.

### <u>Cairo ICT 2007 Conference and Fair - The Shape of Things to Come</u> www.cairoict.com

Egypt, 04 - 07 February 2007

Cairo ICT is the largest & most successful round; technologies brought in by the world's top vendors and operators, top notch organizations. In its second decade, Cairo ICT will attempt through its exhibiting partners to do what H.G. Wells did with his book "The Shape of Things to come." Our span of time, however, will not cover 170 years,



but only cover the immediate future. Technology leaps in a decade during the 21<sup>st</sup> century can match those of an entire century in the past. Maybe it isn't the first meeting of its kind in the region, but previous ones have not covered the entire region and had the aspirations that this Cairo ICT does. Read more

# Int@j organized an ICT Trade Mission to the United Kingdom www.intaj.net

**Jordan, 06 - 07 February 2007** 

A delegation of four int@j member companies arrived in the UK on February 6th, a part of a two-day trade mission organized by int@j in cooperation with the British Embassy in Amman. The objective of this trip was to open channels with UK companies interested in the Jordanian market specifically and the Middle East region in general.

Making up this delegation were representatives of four ICT companies: CNS Primus, Arab Advisors

four ICT companies: CNS Primus, Arab Advisors Group, Ejada International Integrated Systems, ProgressSoft Corporation in addition to representatives from the organizers int@j. Read more



# <u>Iraq: Amcham Organized a Business reception & Luncheon</u> www.i-acci.org

#### Iraq, 20 February 2007

In January 2007, the United States Department of Commerce and the Iraqi Ministry of

Trade respectively named senior private-sector business leaders in the United States and Iraq to advise the Governments of Iraq and the United States on what should be done to grow and strengthen private sector business in Iraq as well as to expand trade and investment between the Iraq and the United States. This body of senior business executives, now known as the U.S.-Iraq Business Dialog, had a business reception and

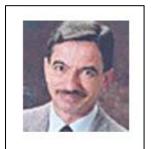


luncheon recently organized by AmCham in Iraq. Means to expand private business and investment in Iraq were discussed. Read more

# **Escwa: Workshop on Establishing Public Private Partnerships** www.escwa.org.lb

Jordan, 26/02 to 1/3 2007

The Jordanian Minister of Information and Communication Technology (ICT) Basem Rousan opened the UN-ESCWA Workshop on "Establishing Public Private Partnerships (PPP) for Information and Communication Technology (ICT) Initiatives" hosted by the Ministry of ICT (MoICT) in Amman from 26 February to 1 March 2007. The workshop was organized in cooperation with the Jordanian MoICT, the Global



Knowledge Partnership (GKP), and the Institute of Public Private Partnerships (IP3). Read more

# <u>APEBI celebrated Ceremony of signature of 3 conventions of partnership</u> www.apebi.org.ma

Morocco, 29 January 2007

The National Agency for the Promotion of Small and Mediumsized Companies, on January 29, 2006 in Rabat, in partnership with the Ministry for the Economic Affairs, the Federation of Off shoring and Telecommunication, Information Technologies "APEBI," Techno park of Casablanca, the Technological Park of Andalusia, the Association of



Information Technologies of Andalusia "ETICOM", the Government Andalusia, and its program of Transporter Co-operation, organized a signing ceremony for three conventions of partnership between the Moroccan organizations and their Spanish counterparts to boost trade and investment between the two countries. Read more



# <u>Iraq Information Communication Technology (ICT) & Education Summit</u> www.iraqictalliance.org

Iraq, 27-28 February 2007

Following the success of the Iraq Security, Technology & Communications (ISTC) Summit in September 2006, and the Iraqi Government requested that a second event take place to tackle Iraq's key ICT & Education requirements. Hence Iraq's second ICT & Education Summit took place in the



UAE, 27-28 February 2007. A central pillar of Iraqi Government strategy is to form and strengthen relationships with leading international operators who can bring best in breed technology, training and management skills to the country, all of whom were brought together in the conference. Read more

# <u>USAID: Undertaking a new Project : "While In Egypt Stay Connected"</u> www.eitesal.com

Egypt, 05 March 2007

USAID is undertaking a project entitled: While in Egypt Stay Connected. It is a Hotel Information Program to inform hotel owners about the Ministry of Tourism's new requirements for broadband internet access at 3, 4 and 5 star hotels. The USAID Project will be conducted in Cairo and other major tourist locations around Egypt. Read more



# <u>Eietesal's Invitation to a Monthly Breakfast Briefing</u> <u>www.eitesal.com</u>

Egypt, 05 March 2007

As part of Eitesal's objective to assist large and multinational corporations doing business in Egypt, Eitesal has started a new policy in 2007 of organizing monthly breakfasts between with industry decision-makers. Eitesal invites those interested to attend a regular breakfast briefings, the first of which took place with Dr. Hany Helal, Minister of Higher Education & State for Scientific Research, on March 5, and addressed topics related to Higher Education and



preparing students to work in the ICT industry and to scientific research and its impact on developing the ICT industry. Read more

<u>Malaysia: Networking Summit for C-level or Senior Executives</u> www.clevel.org

07 - 09 March 2007





This Summit is organized with the assistance and support of The Multimedia Development Corporation and the facilitator of the MSC Malaysia project, to enable like minded C-level executives from around the world to network with each other, exchange best practices, share experiences, unearth business opportunities and build lasting relationships. Participation in the event is strictly "by invitation only" and is limited to 100 senior executives, all of whom must meet stringent qualification criteria in terms of corporate size, reputation, and quality. Read more

### Fifth PICTA Academy opening - Qana

www.pca.org.lb

Lebanon, 09 March 2007

The Professional Computer Association in coordination with Al Jalil Association in

Qana and in cooperation with a group of international companies, government agencies and local non-governmental organizations including PCA, Intel, Mercy Corps, UNDP-ICTDAR, IESC, UKS, Cisco Systems, Microsoft, CA, Booz Allen Hamilton, ESCWA, MOT, IJMA3, OMSAR, AMCHAM, UNESCO, Idal, WIT, MOET, will celebrate the official opening of the PICTA academy in the village of Qana. The opening ceremony will



be held on Tuesday March 6th, 20067 at 4pm, at the Al-Jalil Association in Qana. Read more

### **Upcoming Events**

# Eitesal concludes an agreement with the ITC/IMC

www.eitesal.com

Egypt, 04 - 23 March 2007

EITESAL was successful in concluding an agreement with the ITC/IMC, to start conducting subsidized soft and technical skills training, either at EITESAL premises or at an authorized and approved (by the ITC) training provider(s).



This agreement will be initiated by offering Eitesal members technical training on MCPD-Microsoft Certified Professional Developer, starting in March at IT Egypt Corp., a Gold Certified Microsoft Partner. Read more

# Eitesal organizing 6 Sigma Deployment Training www.eitesal.org

Egypt, 12-15 March 2007

Following the successful first run of the 6-Sigma subsidized training, Eitesal has been receiving extensive demand from its members to have a second run of this important training





topic. The training provides a methodology to manage process variations that cause defects, defined as unacceptable deviation from the mean or target; and to systematically work towards managing variation to eliminate those defects. The objective of Six Sigma is to deliver world-class performance, reliability and value to the end customer. Read more

### **U.A.E: Business Exchange Conference** www.ijma3.org

14 – 15 March 2007

The Business Exchange Conference will be held at Le Meridian Hotel on March 14-15, 2007 in Dubai. This invitational event is designed to create opportunities of business exchange between Kurdish Iraqi businesses and U.A.E. based international companies and investors. The primary goal is to provide a forum to present and exchange business investment opportunities in northern Iraq and match business and commercial interests with investors and



businessmen who want to establish and/ or expand business ventures, contracting, and regional rebuilding in Iraq. This event is the second such event in Iraq. Read more

# PICTA Bourj Barajneh / CFE Opening & Graduation

www.pca.org.lb

Lebanon, 17 March 2007

The PCA, in cooperation with Mercy Corps, Intel, Microsoft, IESC, Cisco, CA, UNDP,

UKS & Booz Allen Hamilton, will celebrate the launching of the fifth PICTA Academy based in Bouri Barajneh & the graduation of 155 students. During these training sessions, many courses were delieverd (such as the Computer Fundamentals, Digital Media Fundamentals & Internet & World Wide Web Fundamentals) and others are still taking place (such as the Web Design Fundamentals, Word Processing Fundamentals, Presentation Fundamentals, Database Fundamentals & Spreadsheet Fundamentals). Read more



#### **Eitesal Organizing the Third Business Mission to Canada** www.canadaegypt.org

Egypt, 10-16 June 2007

The Canada-Egypt Business Council (CEBC) in collaboration with the Canada Arab

Business Council (CABC) is planning its third mission of Egyptian businessmen and government leaders to Canada in cooperation with the Egyptian Embassy in Canada, the Canadian Embassy in Cairo, the World Trade Center of Toronto and





Canadian manufacturers and exporters. The Mission is headed by H.E. Dr. Tarek Kamel, Minister of Communication and Information Technology and H.E. Aisha Abdel Hady, Minister of Manpower and Immigration. The Mission is intended to assist experienced companies in this region to make new contacts or reinforce their existing relationships, as well as introduce new companies to these rapidly expanding markets. Read more

#### Third ICT Security Forum In Syria

www.scs.org.sy

**Syria, 07 – 09 July 2007** 

Under the Patronage of Dr. Amr Salem, Minister of Communications & Technology, the 3rd ICT Security Forum will take place from July 9-10, 2007 in Syria. The Forum will cover different ICT security topics, discuss ICT threats, and security strategies. Administrative, organizational and legal aspects of ICT security will also be covered. Special emphasis will be made on initiatives covering electronic trade, banking operations, and state electronic services. Read more



# Eitesal Awarded WITSA's Global Public Policy Conference (GPPC 2007) http://www.GPPC2007.com

Egypt, 04 - 06 November 2007

The Global Public Policy Conference (GPPC) is a flagship event of the World Information Technology and Services Alliance (WITSA)—a consortium of over 67 information technology (IT) industry associations from economies around the world. This international conference focuses on global policies affecting the IT



industry and is attended by over 500 senior executives, government officials and policy makers. One of the principal reasons for participating is that ICTE companies gain an excellent opportunity to target their products and services at policy makers and business leaders. Read more

# **Career Opportunities**

- <u>Technical Specialist</u> (TEOS Off Shore- Iraq & Afghanistan)
- Office Manager (TEOS Off Shore- Iraq & Afghanistan)
- Business Development Manager (TEOS Off Shore- Iraq & Afghanistan)



For more information please visit www.ijma3.org

# Contact us

#### **Contact Person:**

Nizar Zakka CEO - Secretary General IJMA3, Union of Arab ICT Associations

#### **Address:**

IJMA3, Union of Arab ICT Associations

1st Floor, Fouad Farra Bldg, Bank Street Beirut Central District, Beirut, Lebanon

Phone: +961-1-985 440 Fax: +961-1-985 441

+961-1-985 441 http://www.IJMA3.org Email: info@ijma3.org

# **IJMA3 Members**

Kuwait

• Algeria	<b>©</b>	Algerian Information Technology Association
• Egypt	Ü	EITESAL
• Jordan		Information technology Association
• Morocco	*	Information Technologies Professional Association (Apebi)
• Syria	• •	Syrian Computer Society
• Bahrain		Bahrain Internet Society
• Iraq	金河東山東	Iraqi Computer Society
• Lebanon	*	Professional Computer Association
• Palestine		Palestinian Information Technology Association
• Tunisia	O	(CNS-SSII)

Kuwait Information Technology Society



# **IJMA3 Partners**







# **IJMA3 Guest Members**























